

# FIND YOUR FREEDOM

It is better here




# COMPANY VALUES

**Where some see challenges, we see a bright future.**

We believe that who we are is as important as what we do. At SecurityNational Mortgage Company (SNMC) we are committed to excellence and look for excellence in those we hire. At SNMC, you are part of a team that cares for each other, fosters a culture of teamwork and focuses on providing exceptional service. The opportunity to give back to the communities that we serve is another big part of our culture. We thrive by lifting those around us and strengthening our communities.



SNMC has partnered with state-of-the-art companies to provide the most effective tools to assist the borrower. We make the loan process seamless and secure. And, we have advanced tools, processes and teams in place as an investment toward your success. We also have in-house products designed to fit almost any mortgage lending scenario. Our loan portfolio and product offerings continue to grow, ensuring the best options available.



*The people we work with are TOPS! Their years of experience, knowledge and willingness to help can't be matched! Our underwriters will do everything they are capable of to make deals work and close loans, everyone works on the same team. We definitely know how to entertain and have a good time!*

**Pam Boughn | Loan Officer**


# STABILITY

## Built on a solid Foundation


With sister companies in insurance and memorial services, we offer a level of horizontal integration that strengthens the entire company. Throughout our decades of service, we have weathered financial storms that have buried less prudent companies. We are a pillar of Security National Financial, a NASDAQ® publicly traded company with offices coast to coast.



OVER  
**50**  
YEARS



THOUSANDS  
OF HAPPY  
HOMEOWNERS



*I love the SecurityNational team. Our leadership is always available to support us and are exceptional in their ability to foster our success! The people we work with are skilled and efficient, making SNMC's ability to close loans second to none. The value we're able to bring to builders unparalleled!*


**Austin Ingersoll | Loan Officer**



# FULL-SPECTRUM

## Quality Products

We provide you with more ways to sell and more options for your clients. Don't lose leads because of product shortage or mismatch. The best way to grow your business is by serving every client with the best-suited loan.



*The staff at SecurityNational is amazing! Our underwriters, processors and funders are approachable and motivated to get loans to closing! SNMC is consistently on the forefront of acquiring innovative programs that provide a wide variety of options, enabling us to find the perfect fit for our customers! They provide lots of extras – CRM technology, an in-house marketing department, and billboard advertising – these all help me to generate high quality leads. Additionally, the education opportunities coming this year will no doubt keep me motivated and informed about new products and programs. I couldn't be happier about my move to SNMC because the financial stability provides a firm foundation and a very secure future for my business.*

**Kathy Kassel | Loan Officer**





# BUILDING STRATEGY

## Marketing Services

We use a powerful Customer Relationship Management (CRM) to reach your contacts via email, social media and video. That means less time marketing and more time closing loans.

And when you need customized marketing material, we also have a friendly, multi-channel, in-house design and marketing team at your fingertips. Our award-winning marketing team provides you with an edge on the competition, something other lenders can't promise.

# BETTER SYSTEMS

Tools to generate more leads

We give you the tools to generate more leads, retain past clients, nurture partner relationships and close loans faster:

## Robust CRM platform

To automate lead generation and flow

## Local in-house

Processing, funding and underwriting

## Smartphone app

## Dedicated live

Support staff and onboarding guidance

*SecurityNational gives me the confidence to sign my pre-qualification letters, knowing I can deliver great service to my clients in a timely manner. Thanks to an extended variety of products in-house and with brokers, my business partners know I can always give them options. The open communication with the underwriters and support teams allow me to resolve issues that may come in the middle of the transaction, providing great experiences for borrowers and results for my partners. SecurityNational Rocks!*

**Carlos Plazas | Loan Officer**

# SNAPP HOME

SNMC has revolutionized the homebuying process.

Through a combination of service and technology, SNMC's SNA app provides a seamless interface between Realtors, customers and Loan Officers. Your customers can utilize our simple and intuitive tool for independent exploration as well as have direct communication with their team of professions. SNA app mobile app is co-branded to represent the Realtor as well as the Loan Officer to provide a 'homebase' for the home-purchasing experience.

## Fast preQUALIFICATION

A more efficient way to get answers right away and right on your phone.

## Home search

Real-time neighborhood search with alerts.

## Short form loan application

Your borrowers can use eConsent to apply so it's less of a hassle for everyone.

## Encompass® integration

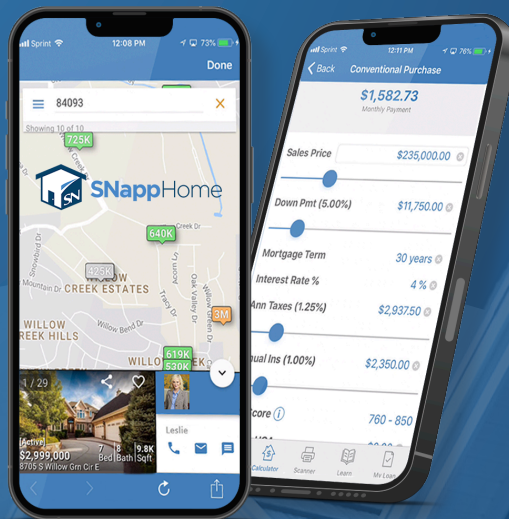
Syncs with Encompass to monitor your borrower's loans on your phone.

## To-do list and scanner

Use your phone camera to easily and securely submit documents.

## Loan calculator

Effortlessly keep track of APR fees, MI rates and taxes.

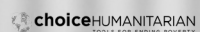
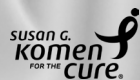


# COMMUNITY INVOLVEMENT

Your community is our community.  
We live work and play here

We want to make a positive impact in the local communities we serve. Through community outreach, local charity events and homegrown organizations, our loan officers are making a difference. Our employees dedicate time and resources to a variety of charities in an effort to improve the community. SNMC is honored to have the opportunity to support many of these programs nation wide.

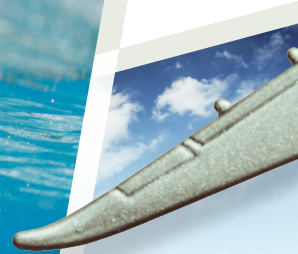




# BETTER REWARDS

Join us on our next adventure!

Loyal work deserves great rewards. We give top producers the chance of a lifetime to go on exciting adventures such as: scuba diving the fringing coral reefs in Fiji, hiking the breath taking vistas in Costa Rica and enjoying exotic food in Bangkok. Come visit a world full of sights, cultures, and scenic beauty with us.





*"A journey is best measured in friends, rather than miles."* **Tim Cahill**

# COMPETITIVE COMPENSATION

with high morale and an overall positive vibe.

We help you earn more on every deal. We value you and what you bring to the team and your income potential will reflect that. Even more, we have top notch benefit and protection plans to take care of the ones you love. What's important to you? At SNMC you have unlimited room to grow, but also space to enjoy your life.

- Choose your compensation
- Higher production revenue
- Keep More of your commissions
- Close Faster and more often
- Freedom to lead your career

- Complete benefits

medical / dental / vision  
health savings account  
401K match  
dependent care  
life insurance  
and more...



**Make Your Move**

[snmc.com/careers/SvetlanaMarinkovic](http://snmc.com/careers/SvetlanaMarinkovic)

# VISION FOR THE FUTURE

SNMC has revolutionized the homebuying process.

---

Our Leadership sets direction, builds an inspiring vision and has created something new. Management team uses their skills to guide us to the right destination in a smooth and efficient way.



**Andrew Quist**  
President



**Joel Harward**  
Senior Vice President



**Svetlana Marinkovic**  
Area Manager-Phoenix

*We are not simply a stand-alone mortgage lender. We are backed by a family of companies purposely built to weather through the most challenging economic seasons. SNMC possesses a tremendous amount of stability, support and historic longevity that you can count on. If you are looking for a long term place to call home, SecurityNational is an absolutely wonderful choice.*

**Make Your Move!** [snmc.com/careers/lo](https://snmc.com/careers/lo)



SecurityNational Mortgage Company | NMLS# 3116 | Phone: 1.844.542.5626